

Notice to Suppliers



Introducing the Rolls-Royce Negotiation Portal

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Job Title: VP – Procurement Excellence
Business Unit: Procurement Excellence & Indirect

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For the attention of Managing Director

Scope/Applicability:

Indirect Procurement Suppliers

Dear Supply Partner,

We are excited to announce the introduction of the Rolls-Royce Negotiation Portal that will improve the way we will be approaching some of our negotiations, with the aim of enhancing our procurement processes and fostering more dynamic, efficient, and mutually beneficial outcomes.

The Rolls-Royce Negotiation Portal tool will simplify the negotiation process, making it faster and more efficient. The portal is designed to be available around the clock, providing flexibility to negotiate terms at your convenience.

We will launch the portal starting Q3-2024, with select suppliers based on the business requirement and suitability. If selected, you will receive a notification from Rolls-Royce to join the Negotiation Portal. Once joined, you will be guided step by step through the process.

We believe this process improvement will not only enhance our operational efficiency but also strengthen our partnerships with you. We look forward to embarking on this exciting journey together and achieving new heights in procurement excellence.

For any queries, please contact us at groupprocurement@rolls-royce.com. Thank you for your continued support and partnership.

NTS Category:
General Information / Communication

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