Notice to Suppliers



Introducing UK Export Finance: How they can help you export

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Business Unit: All

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For the attention of the Managing Director,

Scope/Applicability:

All UK based suppliers

Dear Supply Partner,

Introduction:

UK Export Finance - Supporting the Rolls-Royce supply chain to fulfil the opportunities for overseas trade

UK Export Finance (UKEF) is an important part of the government's strategy to boost trade and support jobs. In 2021-22, UKEF provided £7.4 billion in financial support for UK exports to 61 countries. This supported up to 72,000 jobs across the UK.

Support for Rolls-Royce's supply chain

UKEF and Rolls-Royce have an established relationship, developed over many decades.
UKEF have provided finance support for engine sales around the world and developed
long-term finance solutions, including a supply chain finance facility for supplier invoices,
helping to cement Rolls-Royce's position as one of the UK's most prominent exporters.
UKEF can also support Rolls-Royce's supply chain, whether you directly export, or
indirectly export via your business with Rolls-Royce.

Supporting UK Business to Win Contracts, Fulfil Orders and Get Paid

- UKEF supports Rolls-Royce to win export contracts by offering attractive terms to its buyers
- UKEF can assist you in the supply chain to fulfil business either as a direct exporter, or as a supplier to Rolls-Royce, by supporting working capital loans and contract bonds
- For your direct exports, UKEF can also make sure you get paid, where commercial insurance isn't available, by **directly insuring your company against buyer default**.

Action Required:

UKEF have a national team of Export Finance Managers. They are experts in their field and can provide free and impartial guidance to find a solution that meets your needs. If you would like more information:

- Contact an Export Finance Manager and <u>tell UKEF about your business</u>
- Find out more about UKEF products
- Learn how UKEF have helped other UK exporters

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NTS Category:

General Information / Communication

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